

报价单 / QUOTATION

Document No. / 单号	_____	Date / 日期	2026-06-11
Buyer / 买方	_____	Country / 国家	_____
Contact / 联系人	_____	WhatsApp / Email	_____
Quotation No. / 报价号	QT-_____	Valid Until / 有效期	_____
Incoterm 2020	FCA/CPT/DAP: _____	Lead Time / 交期	_____ days

No.	Product / 产品	Specification / 规格	Qty / 数量	Unit / 单位	Unit Price USD / 单价	Amount USD / 金额
1	_____	_____	_____	pcs	_____	_____
2	_____	_____	_____	pcs	_____	_____
3	_____	_____	_____	pcs	_____	_____
4	_____	_____	_____	pcs	_____	_____

A. Product Value / 货款	USD _____	A Paid / 货款已付	USD _____
B. Third-party Costs / 第三方费用	USD _____	B Paid / 第三方已付	USD _____
C. Vanture Service Fees / 元途服务收入	USD _____	C Paid / 服务费已付	USD _____
Customer Total Payable / 客户应付总额	USD _____	Outstanding / 未付余额	USD _____

Notes / 备注

- Quotation validity / 报价有效期 : _____ days.
- Commission is calculated on supplier invoice value, excluding freight, insurance, testing, duties, taxes and third-party service charges.
- Product value USD 1,000 or above: 7% commission, minimum USD 100. Approved annual volume rates require written confirmation.
- Product costs and third-party bills are collected and recorded separately from Vanture service fee income.
- No advance funding. Work starts after confirmed funds are received.
- Destination customs broker and all destination government charges are the receiver/buyer responsibility.

Prepared by / 制单	_____	Approved by / 审核	_____
Buyer Confirmation / 买方确认	_____	Date / 日期	_____